NCFE Level 2 Certificate in Principles of Customer Service



Objectives

- Principles of customer service and delivery
- Understand customers
- Understand employer organizations
- Understand how to communicate with customers

Topics/Content outline

- **1.** Explain the purpose and scope of customer service
- 2. Identify their own role in ensuring that a brand promise is delivered.
- 3. Explain how cultural factors can affect customers' expectations
- 4. Describe different methods of attracting customers and retaining their loyalty
- 5. Explain the differences between the private sector, public sector and voluntary sector
- 6. Describe the internal and external influences on organisations
- 7. Explain why 'customer service language' is used
- 8. Describe practices for producing different forms of written communications

